

AGGREGATION AREAS & PROCESSING FACILITIES

Red's Best, headquartered on Boston's historic Fish Pier has three additional facilities locations on Cape Cod, Martha's Vineyard and New Bedford.

New England fishermen land at remote docks throughout the region. Having multiple hubs allow us to aggregate quickly taking exceptional care of the catch and to provide better services to fishermen.





SUPPLY CHAIN







At the dock, Red's Best driver logs catch data [species, fisherman, vessel, port and gear] into Red's Best custom, proprietary software using waterproof tablet.

REAL TIME DATA COLLECTION

Our custom traceability software system electronically tracks catch from the moment a fishermen offloads their vessel. We take direct physical control and upload catch data into waterproof tablets at the dock, developing a chain of custody, so you can trust fish is caught locally, labeled correctly and subject to strict, quality control.



CATCH DATA ENTRY

Red's Best drivers meet fishermen at the dock with waterproof tablets.



SYNC TO CLOUD

While offloading vessels, our driver upload catch data [species, fisherman, vessel, port and gear] into Red's Best custom traceability software.



EFFICIENT DATA MANAGEMENT

- creates real time inventory
- streamlines regulation reporting
- traces catch back to the fleet



Fisherman : James Keding Vessel : Zachary Nichols Gear Type : Otter Trawl Port Landed : Plymouth



Haddock

PACKAGED DATA

Each landing automatically generated is programmed to create a catch data label.



TRACEABILITY

Sharing catch data connects consumers to the person who caught their fish.

SHARING THE STORY

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Fisherman: James Keding Vessel: Zachary Nichols Gear Type: Otter Trawl Port Landed: Plymouth









Fisherman: James Keding - 166472

Haddock
Fishing Vessel: Zachary Nichols
Gear Type: Otter Trawl
Port Landed: Plymouth

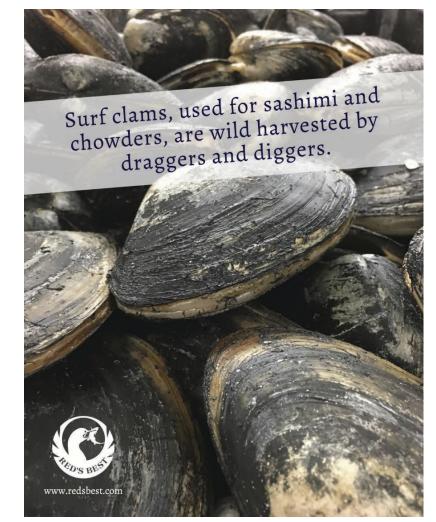
Berl Seri in the Industry lande in sudied discassile to American followmen:
Our proprieting betweening allows in or efficiently unload large from of multifinding boats; reveiling you with top quality find from our settons of community based following. We believe them is used in the time of into caught your find, where and took, and to set the story of each catch.





Red's Best technology and logistics platform reduces the distance between the fishermen and consumer.









SKATE

Skate, Leucoraja ocellata, is regularly caught by New England fishermen. It is a nu delicious option that help sustain livelihoods of our local fleet. Skate is a smart dencious option that heip sustain nventioous of our local neet. Skate is a smart choice because it is sustainably managed and responsibly harvested under US re

AVAILABILITY

Landed from Maine to North Carolina (mainly from MA and RI), skate is available year-round. Fishing rate is at recommended levels.

FLAVOR & TEXTURE

Considered a delicacy in many countries, skate is firm and stringy with mild flavor similar to scallops. Great for pan roasting and frying. Traditional preparation is dusted in flour and seared in brown butter with capers.

HEALTH BENEFITS

Skate is a protein rich food low in cholesterol, sodium and fats.



Fisherman: Bob Eldridge Species: Skate Wings Fishing Vessel: Unicorn Gear Type: Gillnet Port: Harwich, MA

MEET YOUR FISH

HEALTH BENEFITS

AVAILABILITY

MEET YOUR FISHERM

Also known as Cape Shark, dogfish is landed from Massachusetts to North Carolina and available year-round. Fishing rate is at recommended levels with over 70k pounds of dogfish landed daily in Chatham, MA during summer months. Currently, 98% of dogfish is exported but strong efforts are in place to move dogfish into the American market.

SPINY ATLANTIC DOGFISH

Dogfish, Squalus acanthias, is regularly caught by New England fishermen. It is a

nutritious, delicious option that helps sustain the livelihoods of our local fleet. Dogfis

smart seafood choice because it is sustainably managed and responsibly harvested v US regulations.

FLAVOR & TEXTURE

A mild, flaky white fish great for frying, baking, roasting, stewing and broiling. Dogfish is used for fish n' chips in the UK.

Dogfish is a low-fat source of protein and high in selenium, vitamins B6 and B12.

AVAILABILITY Fisherman: Doug Feeneu Species: Dogfish Fishing Vessel: Noah Gear Tupe: Long Line Port: Chatham, MA

squid are available year-round but come close to squice are available year-round but come close to shore in New England to spawn during April and May allowing smaller vessels access. Fishing rate FLAVOR & TEXTURE

Squid are mild and slightly sweet with a firm ogun are mus and sugarty sweet when a men texture. Known for calamari, squid are great for grilling, sauteing, steaming and marinating for a calamari salad.

HEALTH BENEFITS

Squid are an excellent source of selenium,

Fisherman: Lee Jackson

Gear Type: Ottertrawl Port: Wood's Hole



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Squid, Doryteuthis (Amerigo) pealeii, are wild-caught in late April and May by New England Squid, Doryleuthis (Amerigo) pealett, are wild-caught in late April and May by New England fishermen. They are a nutritious, delicious option that helps sustain livelihoods of Our final formation of the state of t ishermen. They are a nutritious, delicious option that helps sustain livelihoods of our local fleet. Squid is a smart seafood choice because it is sustainably managed and

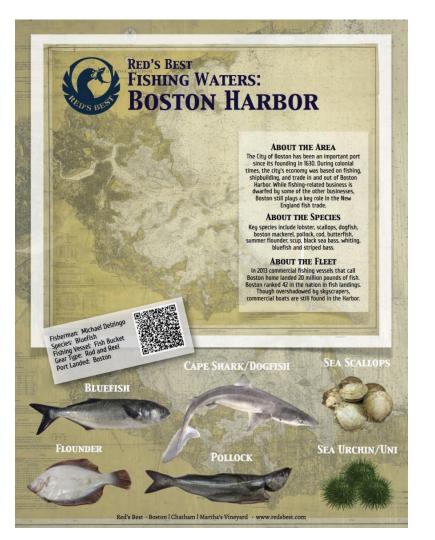




















Cooking with Red's Best
Chatham Mussels



Product Highlights

Wild harvested from the cold, pristine waters of Cape Cod Bay, Chatham mussels are purged and processed immediately resulting in Ideal freshness. These Massachusetts mussels don't spawn during the summer months making them an excellent year round option. Cape Cod Mussels are your high end, low cost mussel solution.

Suggested Preparations

Mussels are perfect to accompany the main seafood entree or can act as the center of the plate protein. Excellent addition to fish stews.

✓ Sauté
✓ Steam

✓ Roast

✓ Grill



Cooking with Red's Best **Skate**



Fish Highlights

Considered a delicacy in many countries, skate wing is firm and stringy with a mild flavor similar to scallops. The cheeks, fluffy and tender, are becoming increasingly popular and generate added profit for fishermen. Skate is a delicious, sustainably managed fish that directly supports local fishermen.

Availability Year Round
Flavor/Texture
Versatility
Abundance
Cost
Flavor/Texture
Scallop-like
Wings, Cheeks

Suggested Preparations

Traditional preparation for skate is to dust in flour and pan sear in brown butter and finish with capers and lemon.

✓ Fry ✓ Bake
✓ Braise ✓ Sauté
✓ Roast ✓ Pan Sear
✓ Broil ✓ Poach



Cooking with Red's Best

Monkfish



Fish Highlights

Known as the poor man's lobster, monkfish is landed year round from Maine to North Carolina. While it is still primarily exported, monkfish is gaining major traction in the US market. It is probably the best example of a species that, after years of re-marketing, has seen the most increased local demand compared to its undertuilized species counterparts. This comes as no surprise to those who adore monkfish for its versatility and decadent flavor and texture.

Availability Year Round
Flavor / Texture
Versatility Loin / Tail, Cheeks
Abundance
Cost \$\$\$\$55\$\$

Suggested Preparations

With a meat that is firm, dense and similar to lobster, monkfish is versatile. Traditionally, monkfish is stewed with tomatoes and fennel.

✓ Fry ✓ Bake ✓ Stew
✓ Braise ✓ Sauté ✓ Grill
✓ Roast ✓ Pan Sear

Broil Poach



Cooking with Red's Best
Catch of the Day



Overview

Implementing Red's Best Catch of the Day Program? Your decision to remain flexible means access to the freshest possible catch while directly supporting your local fleet. But not sure how to prepare your culinary team for what to expect for each delivery? Fear not. You kitchen will always receive a mild, flaky white fish that easy syncs with your estifun recipe resources and hopefully inspires new, innovative dishes. You will receive either haddock, pollock, hake, withing or cusk. These are all interchangeable!

Availability Flavor/Texture Cost Low Fixed Rate
Versatility Abundance

Suggested Preparations

Of course each species has its own unique qualities but all fish in this program are suited for flexible, simple preparations.

✓ Fry ✓ Bake ✓ Stew
✓ Braise ✓ Sauté ✓ Grill
✓ Roast ✓ Pan Sear
✓ Broil ✓ Poach





Scup, also called porgy, are mild flaky fish regularly landed by New England fishermen.







SUSTAINS AMERICAN FISHERMEN, UNDER SUSTAINS AMERICAN FISHERMEN,

BUTTERFISH

Butterfish, Peprilus triacanthus, also called dollarfish or shiners, are regularly caught by East Coast fishermen. They are a nutritious, delicious option that helps sustain livelihoods of our Loast Innermen. They are a nutritious, delicious option that neips sustain livelinoous of our local fleet, Butterfish is a smart seafood choice because they are sustainably managed and













Landed from Maine to North Carolina. sea scallops are available year-round. Fishing rate is at recommended levels.

FLAVOR & TEXTURE

Firm and lean, scallops have a sweet rich taste that can be mild or briny. Great for sashimi, ceviche, searing, frying and broiling,

HEALTH BENEFITS

Scallops are a good low-fat source of protein and are high in selenium and B vitamins.

MEET YOUR FISHERN

Fisherman: Brian Mello Species: Sea Scallops Fishing Vessel: TT Gillie Gear Type: Dredge Port: Provincetown, MA



mid-Atlantic and Gulf of Mexico and near target population levels in the South Atlantic.

FLAVOR & TEXTURE Firm and flaky, tilefish has a mild flavor similar

HEALTH BENEFITS

AVAILABILITY

Tilefish are low in sodium. They are a good source of niacin and phosphorus, and a very good source of protein, vitamin B12, and

GOLDEN TILEFISH

Golden tilefish, Lopholatilus chamaeleonticeps, are wild caught by New England Golden thense, Lopnosatius enamaeiconneps, are who caught by even Engiand fishermen. It is a nutritious, delicious option that helps sustain the livelihood of the nsnermen. It is a nutritious, delicious option that neips sustain the livelinood of the local fleet. Golden tilefish is a smart seafood choice because it is sustainably managed and responsibly harvested under U.S. regulations.



species is available year-round. Fishing rate for MEET YOUR FISHERMEN tilefish is above target population levels in the Fisherman: Tim Walsh Species: Tilefish - Jumba Vessel: Miss Lori Gear Type: Rod and Reel

Port: Menemsha





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primary ports are RI, NY and MA. Butterfish are available year-round. Fishing rate is at recommended levels.

AVAILABILITY Landed from Maine to South Carolina

FLAVOR & TEXTURE Petite 6-9° butterfish are fatty, oily and delicious. They are best pan fried whole.

HEALTH BENEFITS

Butterfish is a good source of niacin, vitamin B6, phosphorus, protein, vitamin B12, and selenium.



MEET YOUR FISHERM!

Fisherman: Jorge Dias

Vessel: Antonio Jorge

Species: Butterfish



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SEA SCALLOPS

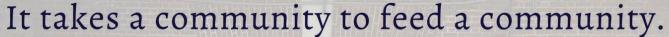
Dry packed sea scallops, Placopecten magellanicus, are wild-caught daily by New England

fishermen. They are a nutritious, delicious option that help sustain livelihoods of our

and responsibly harvested under US regulations.

local fleet. Sea scallops are a smart seafood choice because they are sustainably manage













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ATLANTIC POLLOCK

Atlantic pollock, Pollachius virens, is regularly caught by New England fishermen. It is a nutritio Atlantic poliock, Foliachius virens, is regularly caught by New England Insnermen. It is a nutritio delicious option that helps sustain livelihoods of our local fleet. Pollock is a smart seafood cho tious option that neips sustain livelinoods or our local freet. Pollock is a smart seatood G because it is sustainably managed and responsibly harvested under US regulations.



AVAILABILITY

Landed from Maine to Virginia, pollock is available mostly year-round but peak landings are from November through January. Fishing rate is at recommended levels.

FLAVOR & TEXTURE

Sweet and delicate taste with a firm white flake, pollock is a great option for fish stews and chowders. Primarily a winter fish in New England, pollock is versatile and a great substitution for cod, haddock, hake.

HEALTH BENEFITS Atlantic pollock is very low in saturated fat and is a very good source of protein, vitamin B12, phosphorous and selenium.

MEET YOUR FISHERME

Fisherman: Stephen Weber Species: Pollock Vessel: Hotreels Gear Type: Hand Line Port: Green Harbor



tartar sauce

Tender and sweet, these clams are traditionally steamed and served with melted butter or fried served with

FLAVOR & TEXTURE

HEALTH BENEFITS

AVAILABILITY.

A low-fat source of protein and selenium.

Dug from Maine to Cape Cod, this species is available year-round. Harvest rate for steamer clams is at recommended levels.



MEET YOUR FISHERMEN

Fisherman: Doug Benefit Species: Clams - Steamers Vessel: n/a Gear Type: Digger Port: Menemsha



YELLOWTAIL FLOUNDER

Yellowtail flounder, Limanda ferruginea, is regularly caught by New England fishermen. It renownan trounder, t.imanaa jerruginea, is regularly caught by New England Insuermen. It is a nutritious, delicious option that helps sustain livelihoods of our local fleet. Yellowtail is a nutritious, generous option that helps sustain inventious of our local neet. Tenowan flounder is a smart seafood choice because it is sustainably managed and responsibly



AVAILABILITY

Landed from Maine to New Jersey, this species is available year-round. Fishing rate is at reduced levels to end overfishing.

FLAVOR & TEXTURE

Very thin, delicate fillet. Lean, flaky and soft, yellowtail is mild in flavor.

HEALTH BENEFITS

Flounder is a good low-fat source of B vitamins and rich in niacin.

MEET YOUR FISHERMEN

Fisherman: James Keding Species: Yellowtail Vessel: Zachary Nichols Gear Type: Otter Trawl Port: Plymouth





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STEAMER CLAMS

Steamers, Mya arenaria, are soft shell clams also known as Ipswich clams. These are hand

dug by New England shellfish harvesters. They are a nutritious, delicious option that help

sustain livelihoods of our local fleet. Steamer clams are a smart seafood choice because they are sustainably managed and responsibly harvested under US regulations.

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Cooking with Red's Best Bluefish



Fish Highlights

Bluefish is regularly caught by New England fishermen. It is a mutritious, delicious option that help sustain livelihoods of our local fleet. Bluefish is a smart sacroid choices because it is usatianibly managed and responsibly harvested under US regulations. Landed from Massachusetts to Florida, this species is mostly available year-round but varies by area. Fishing rate for bluefish is at recommended levels.

Local Availability May - November
Gear Line Gear
Flavor Full, Rich, Bold
Texture Moist, Firm
Cost SSSSS

Suggested Preparations

Traditionally, bluefish is smoked for paté but with a moistness and richness similar to salmon, bluefish is extremely versatile.

✓ Fry ✓ Bake ✓ Smoke ✓ Braise ✓ Sauté ✓ Grill ✓ Roast ✓ Pan Sear

✓ Broil ✓ Poach



Cooking with Red's Best

Dogfish



Fish Highlights

One of the most underutilized USA species, dogfish is wild caught from the cold, pristine waters of New England. Dogfish, also known as cape Shark, rousette or rock salmon, is primarilly exported overseas for fish and chips. It is a hidden ocean gem that is a delicious, sustainable flaky white fish and directly supports local fishermer.

Suggested Preparations

Dogfish is a great substitute for any recipe calling for a flaky white fish. It holds together well while cooking making it a nice stewing fish.

✓ Fry
✓ Bake
✓ Sauté
✓ Roast
✓ Smoke
✓ Broil
✓ Pan Sear



Cooking with Red's Best

Black Sea Bass



Landed from Massachusetts to Florida, this species has a tender yet firm texture with a mild, delicate flavor. Black sea bass is a good source of protein and magnesium. Black sea bass is available year round but varies by state. It is landed regularly by New England fishermen from May-Noember.

Availability May-November Flavor/Texture Tender, mild Fillet, whole fish Abundance Recommended Levels Cost \$\$\$\$\$\$

Suggested Preparations

Black Sea Bass because of its delicate flavor pairs nicely with simple, bright flavors such as fresh herbs and citrus.

✓ Grill ✓ Pan Sear ✓ Roast ✓ Sushi ✓ Broil ✓ Smoke ✓ Poach ✓ Ceviche



Cooking with Red's Best Atlantic Pollock



Overview

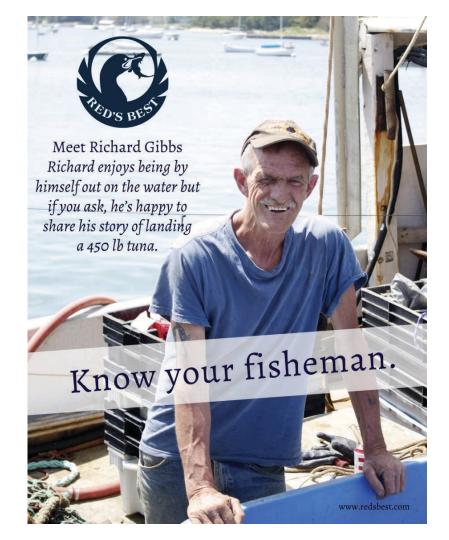
Atlantic pollock is regularly caught by New England fishermen. It is a nutritious, delicious option that help sustain livelihoods of our local fleet. Pollock is a smart seafood choice because it is sustainably managed and responsibly harvested under US regulations. Fishing rate for pollock is at recommended levels.

Suggested Preparations

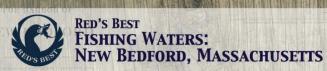
Pollock, like all flaky white fish, lends itself to a variety of preparations.

✓ Fry ✓ Bake ✓ Stew
✓ Braise ✓ Sauté ✓ Grill
✓ Roast ✓ Pan Sear ✓ Smoke
✓ Broil ✓ Poach

















CUSK

Cusk, Brosme brosme, is cod like fish and wild-caught by New England fishermen. It is a CUSK, Brosme prosme, is cod like fish and wild-caught by New England fishermen. It is a nutritious, delicious option that helps sustain livelihoods of our local fleet. Cusk is a nutritious, delicious option that neips sustain uvenhoods of our local fuert. Cusk is a smart seafood choices because it is sustainably managed and responsibly harvested.



MEET YOUR FISHERMEN

Fisherman: Scott McCallister Landed from Canada to Cape Cod, this species is primarily available in winter and spring Species: Cusk Vessel: Carol Marie is primarily available in winter and spring months. Cusk is found in deeper colder waters Gear Type: Gillnet months, Cusk is touted in deeper conter water than other flaky white fish. Fishing rate is at Port: Chatham, MA limited levels to end overfishing.

FLAVOR & TEXTURE Extremely mild in taste, cusk has a firm textremely much in taste, cusk has a firm texture great for chowders and braising.

HEALTH BENEFITS Cusk, like cod, is low in saturated fat and CUSK, like cod, is low in saturated far and sodium. It is a good source of protein and sclenium.

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ACADIAN REDFISH

Redfish, Sebastes fasciatus, also known as ocean perch is regularly caught by New England fishermen. It is a nutritious, delicious option that helps sustain livelihoods of our local fleet. Redfish is a smart seafood choice because it is sustainably managed and responsibly harvested under US regulations.



AVAILABILITY

Landed from Maine to New York, this species is available year-round. Fishing rate is at recommended levels.

FLAVOR & TEXTURE

Mild, sweet, flaky white fish great for pan searing, roasting or frying. Great option for fish tacos.

HEALTH BENEFITS

Redfish is low in saturated fat. It's a good source of niacin, vitamins B6 and B12, calcium, protein, phosphorus and selenium.

MEET YOUR FISHERME

Fisherman: Scott McCallister
Species: Redfish
Vessel: Carol Marie
Gear Type: Gillnet
Port: Chatham, MA



Clams are a good low-fat source of protein and selenium.



Vessel: Sarah Belle Gear Type: Dredge Port: Chatham, MA



BLOOD CLAMS

Blood clams, Tegillarca granosa, are regularly harvested by New England fishermen. BIOOD clams, *Legiliarca granosa*, are regularly narvested by New England dishermen. They are a nutritious, delicious option that help sustain livelihoods of our local fleet. they are a nutritious, delictors option that nerp sustain livelinoods or our local fleet. Blood clams are a smart seafood choice because they are sustainably managed and AVAILABILITY

Wild harvested from Cape Cod to Virginia, this species is available year-round. Harvest rate is at recommended levels.

FLAVOR & TEXTURE

Considered a Chinese delicacy, blood clams have distinct burgundy liquor less briny but more bold than littlenecks.

HEALTH BENEFITS

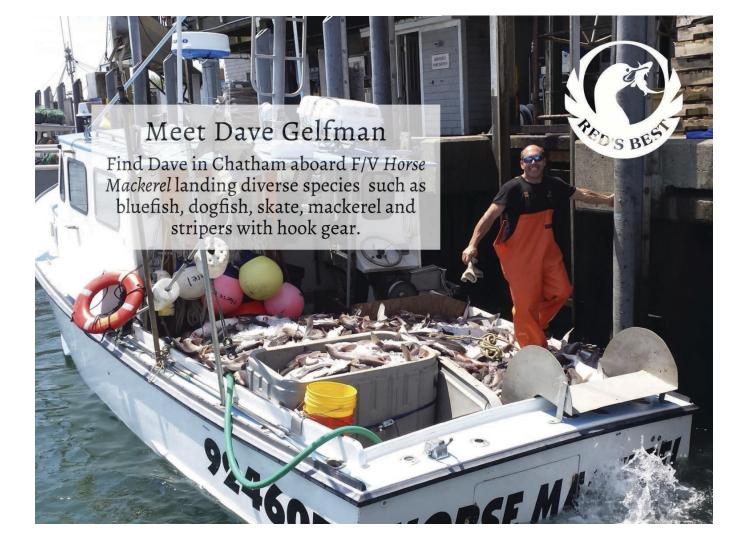




















Striped bass, Morone saxatilis, are wild-caught by New England fishermen. They are a nutritions, delicious option that help sustain livelihoods of our local fleet. Striped bass nutritious, dentious option that neip sustain livelinous of our local neet, suffice pass are a smart seafood choice because it is sustainably managed and responsibly harvested.



Landed from Maine to North Carolina, this species is available year-round depending on area. Fishing rate is at recommended levels. There is a moratorium in federal waters.

FLAVOR & TEXTURE Stripers are highly sought after for their large, firm flakes and slightly sweet flavor.

HEALTH BENEFITS Good source of low-fat protein and selenium. Consumption advisories vary state to state.

MEET YOUR FISHERMEN

Fisherman: David Jones Species: Striped Bass Vessel: n/a Gear Type: Rod and Reel Port: Sesuit, MA





USDA National Nutrient Database for Standard Reference Release 28 slightly revised May, 2016

SMELT

Rainbow smelt, Osmerus mordax, are anadromous landed both in fresh waters of the Great

Lakes and off the coast of New Brunswick and Maine. Domestic smelt is a smart seafood

choice sustainably managed and responsibly harvested under US regulations.

AVAILABILITY

Fishing rate for smelt varies by area. Peak seasons for smelt are spring and winter.

FLAVOR & TEXTURE

Typically 6" long, rainbow smelt are mild and delicate with lean white flesh and edible skin. Most commonly, smelts are cooked and eaten whole traditionally battered and pan-fried. Smaller fish have fine, edible bones whereas meat of larger smelt are typically butterflied after cooking.

HEALTH BENEFITS

Smelt is an excellent source of protein. niacin, vitamin D and B12.

DAB FLOUNDER

Dab flounder, Hippoglossoides platessoides, also called American plaice, is regularly caught to trounder, ruppogaossouses platessouses, also caused American plates, is regularly cause by New England fishermen. It is a nutritious, delicious option that helps sustain oy ivew Engiana risnermen. It is a nutritious, deuctious option that neips sustain livelihoods of our local fleet. Dab flounder is a smart seafood choice because it is sustainably managed and responsibly harvested under US regulations.



AILABILITY

ded from Gulf of Maine to George's k, dab is available year-round. Fishing is at reduced levels to end overfishing.

VOR & TEXTURE flaky and firm, dab flounder mild and versatile.

LTH BENEFITS r is a good low-fat source mins and rich in niacin.

MEET YOUR FISHERMEN

Fisherman: Jeremy Davis Species: Dab Vessel: Karen Lynn I Gear Type: Otter Trawl Port: Portsmouth, NH



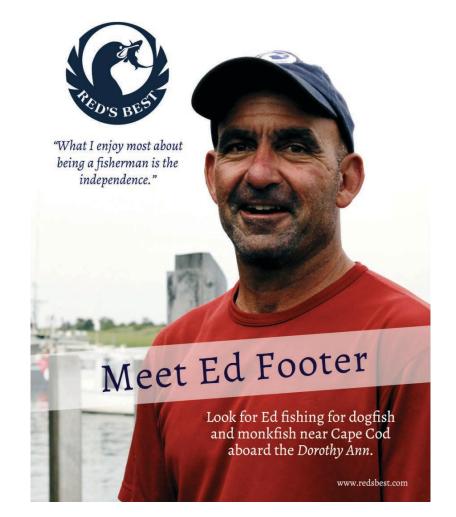


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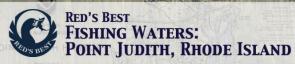




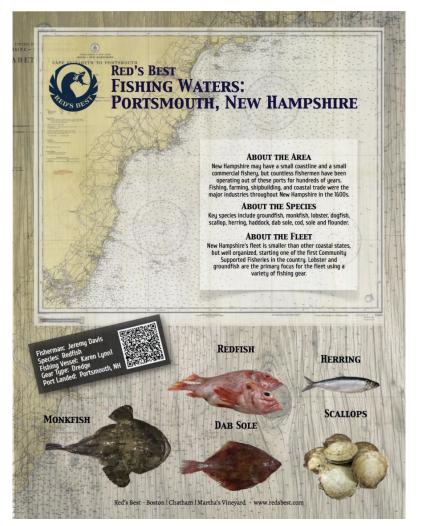




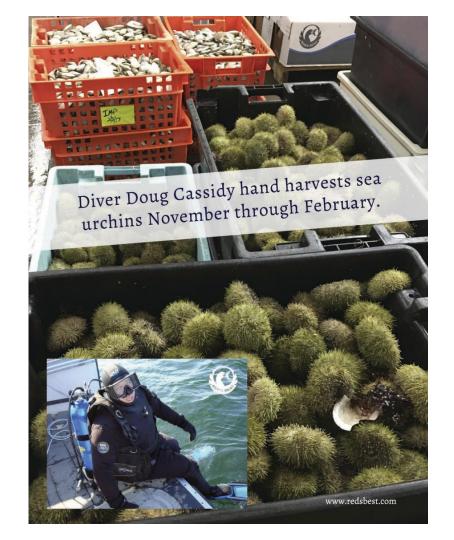














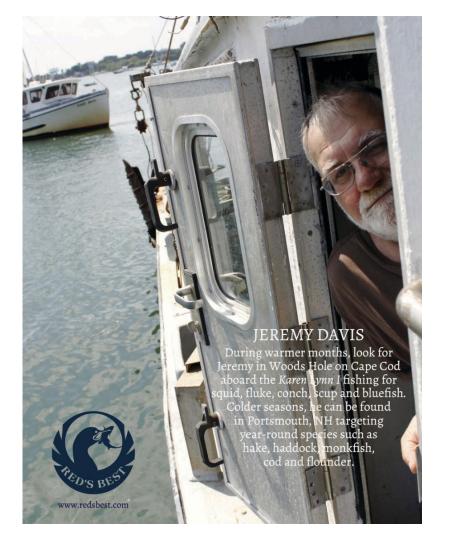


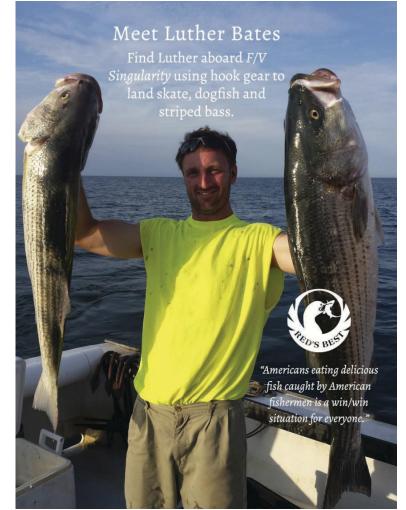






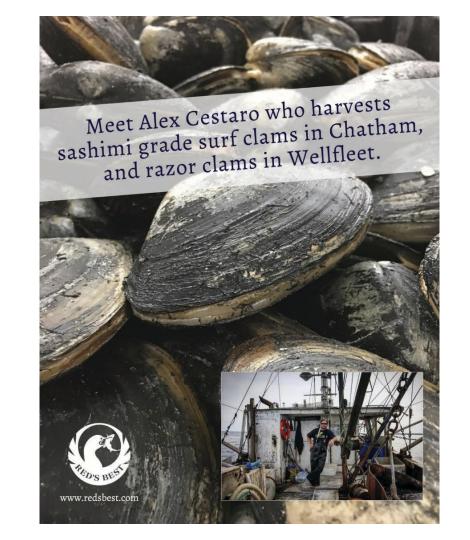






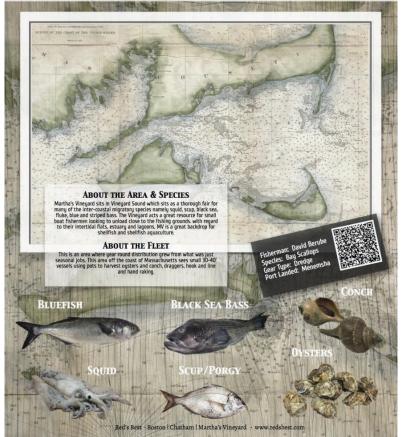


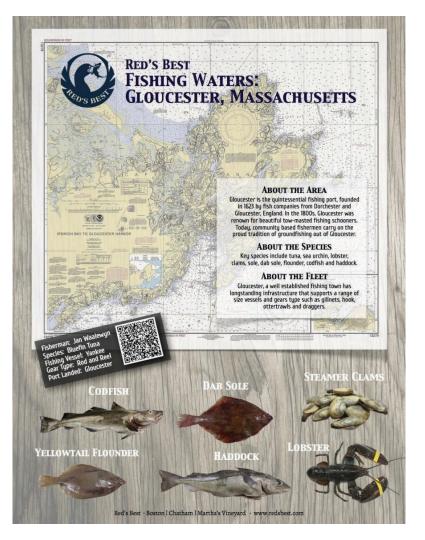














Soft shell steamer clams are harvested from the marshy flats in historic Ipswich, Massachusetts.



